

## 6A 8 Level Monthly Group Incentive

## Calculation 1:

The Incentive per 8 Level Group sale has been changed according to rank as listed below:

6A2 €17 / per unit sale 6A22 €19 / per unit sale

## Calculation 2:

The €34 multiplier has been applied to the number of Open Volume Sales\*\* in this new computational method. In addition, when ten or more Open Volume Sales\*\* are accumulated,

€26 additional dollars will be added to the Open Volume Incentive per sale. Incentive will total €60 per unit.

Here is a summary of the computational method used for the Incentive.

One or Two in 8Pt sales are required to qualify for the 6A 8 level Incentives.

(Please Note UKON DD will be counted as 3:1 ratio & E8PA Crystal & Bronze cards are 2:1 ratio)

A = total amount of 6A's 8 level Sales Volume multiplied by Distributor Rank Amount (6A2=€17, 6A22=\$19)

B = total amount of your open volume sales\*\* multiplied by €34 base plus €26 if 10 or more Open Volume sales are achieved.

## A + B = your 6A 8 Level Monthly Incentive. Here are examples.

YOUR RANK	8PT SALES	TOTAL OPEN SALES	TOTAL 8 LEVEL GROUP SALES	8 LEVEL INCENTIVE	OPEN SALES INCENTIVE	TOTAL INCENTIVE
6A2	1	3	200	€3400 (€17/Unit)	€102 (€34/unit)	€ 3.502
6A2	0	5	100	€0	€0	€0
6A2-2	5	11	150	€2850 (€19/Unit)	€660 (€60/Unit)	€ 3.510
6A5-2	2	15	50	€950 (€19/Unit)	€900 (€60/Unit)	€ 1.850

<sup>\*\*</sup>Open volume sale: A sale that does not have any 6A in between you and the sale regardless it falls within your 8Pt or not.