



Quarterly 6A 8-Level Group Incentive

Quarterly Incentive Calculation

Qualification Criteria: 6A2 Distributors must qualify with at least three 8Pt sales, and 6A2-2 Distributors with at least six 8Pt sales, after all cancellations have been deducted.

Calculation Method

#1. 6A 8-Level Group Sales Incentive

6A 8-Level Group Sales x €10-----A

#2. 6A2 Title Incentive

6A2 Title Base Incentive + 6A Line Units Sold-----B

Title Base Incentive (TBB) & Line Units Sold (LUS)			
6A Title	Title Base Incentive	Line Units Sold	Base Incentive
6A2	€ 700	6A and above per Line	€ 350
6A2-2	€ 1,400		

Example :
 6A3 : TBB €700 + LUS €350 = €1,050
 6A7-2 : TBB €1,400 + LUS €1,750 = €3,150
 6A5 : TBB €700 + LUS €1,050 = €1,750

Payment Amount : A + B

Example : You are 6A4 and total 82 6A 8-Level Group Sales and you have 3 or more 8Pt sales in Quarter

(A) 82 units * €10= €820
 (B) TBB €700 + LUS €700 = €1,400

Your Incentive will be (A) + (B) = € 2,220

- * 3:1 Ratio will apply to UKON DD Sales
- * Tokurei sales will not count

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