

# COMPENSATION PLAN

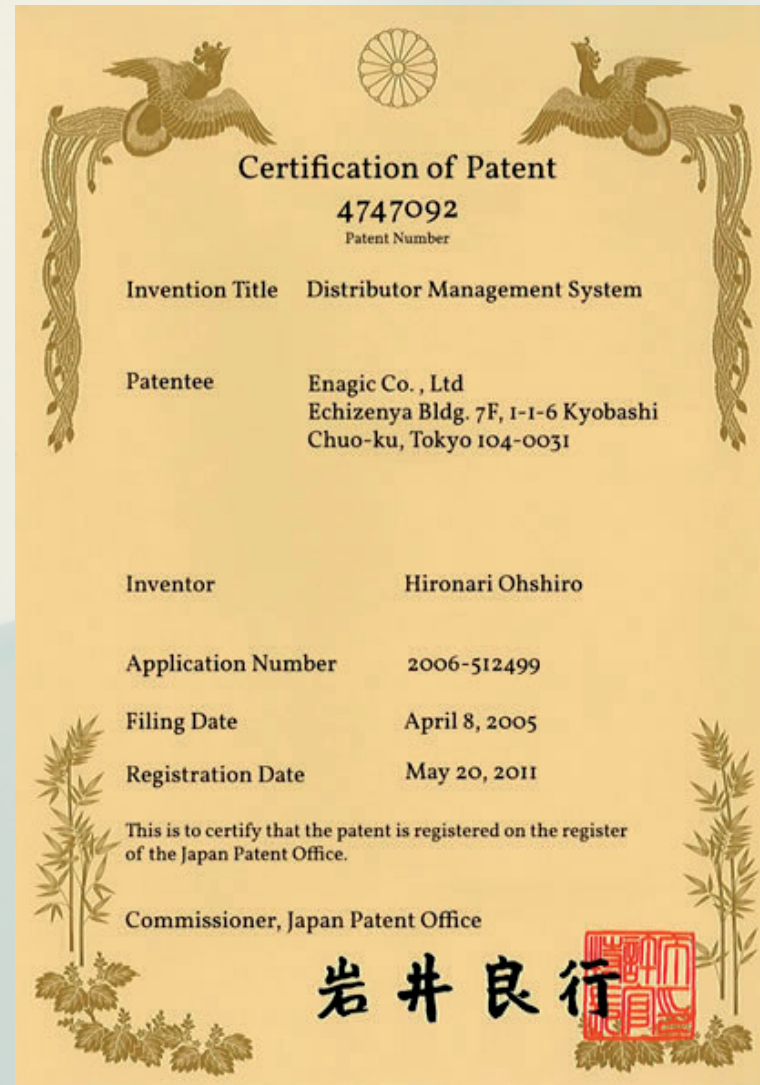
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# ENAGIC

 FRANCE | EAU KANGEN



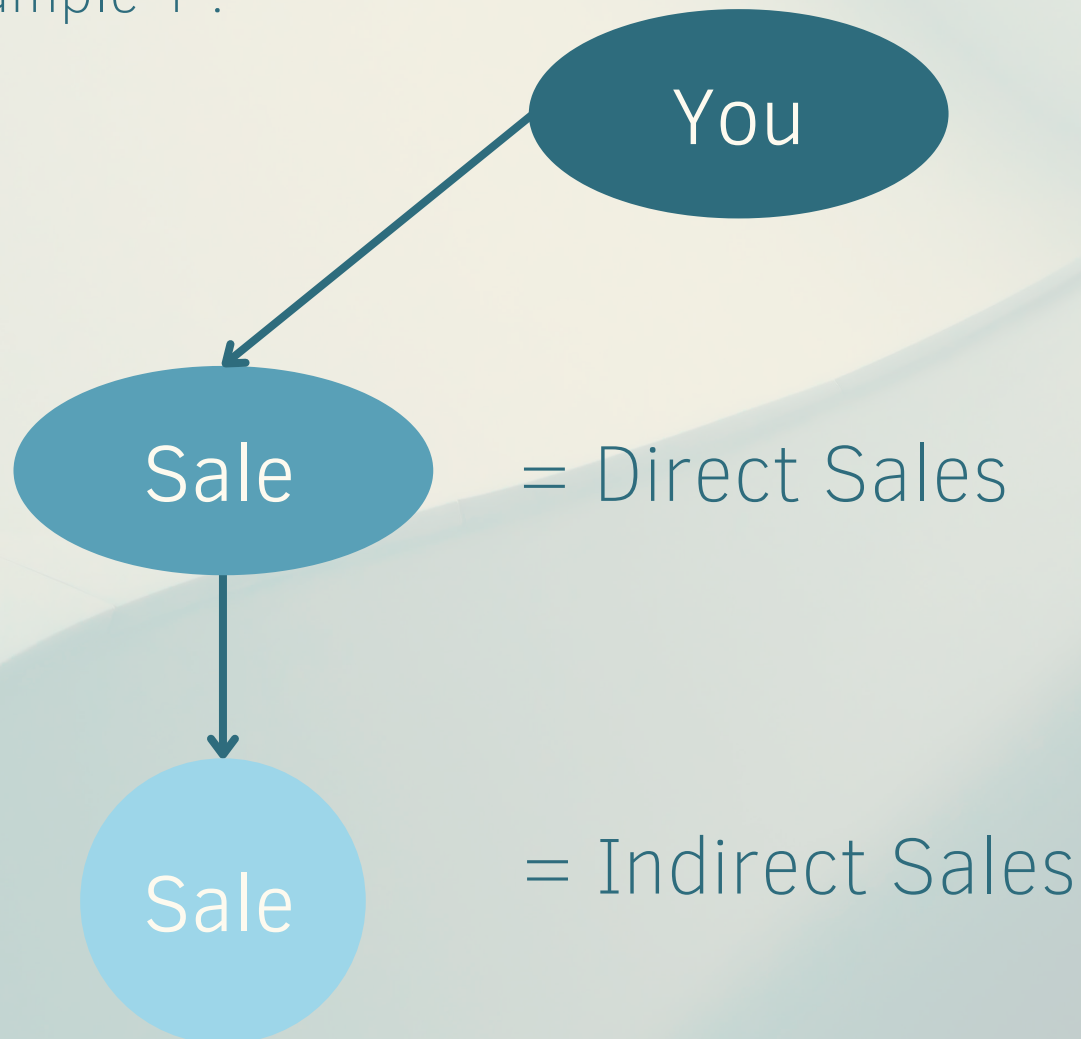
# ENAGIC Certificate of Compensation Plan



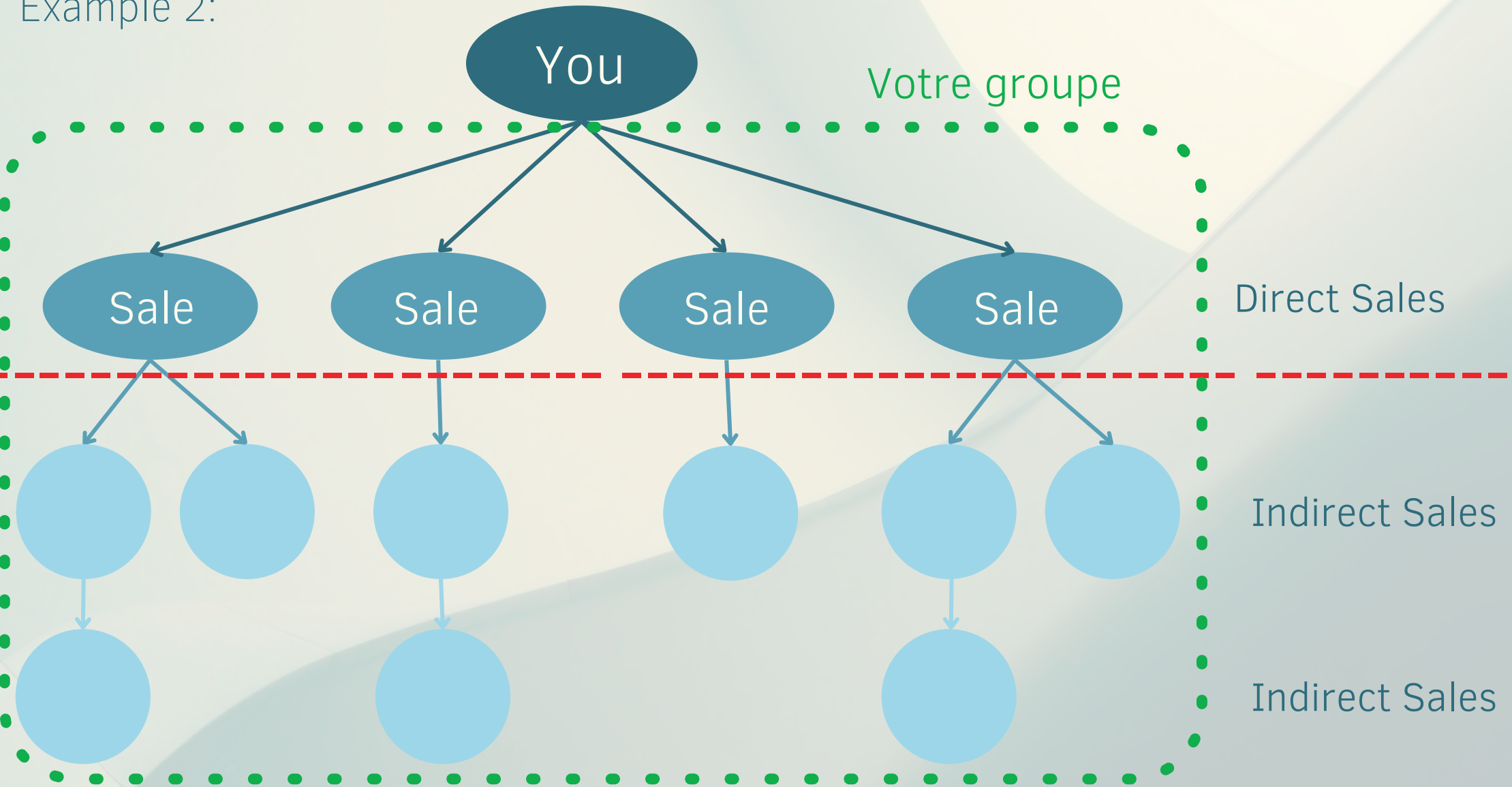
# DIRECT AND INDIRECT SALES MODEL:

Commissions earned from direct and indirect sales

Example 1 :



# Example 2:





# STATUS/RANK :

## 1A

2 first direct sales

## 2A

2 direct sales  
+ 3rd direct sale

## 3A

10 sales  
+1 direct sale

## 4A

20 sales  
+1 direct sale

## 5A

50 sales  
+1 direct sale

## 6A

100 sales  
+1 direct sale  
+ 300 000 \$

\*You must have(2) 1A lines.

\*\*You must have a minimum of group sales (direct and indirect).

\*\*\*You must have a direct sale to start a new line.

# STATUS/RANK :

PRODUCT	COMMISSIONS
LEVELUK K8	230€ + 55€ SP*
LEVELUK SD501	175€ + 30€ SP
LEVELUK SD501 PLT	175€ + 30€ SP
LEVELUK JR IV	135€ + 22€ SP
ANESPA DX	120€ + 35€ SP

\*Special points are added automatically when you make a direct sale (see next page).

\*Special points will expire three months after your last direct sale (see next page).

\*\*For commissions for sales financed via Enagic credit or under TOKUREI, please refer to the "E-PAY Commissions and TOKUREI Commissions" document.

# SP / D1 / D0 / FA

SP

- At least 1 Direct Sale made every 90 days  
= 100% of commissions + Special Points

D1

- At least 1 Direct Sale made every 6 months  
= 100% of commissions (without Special Points)

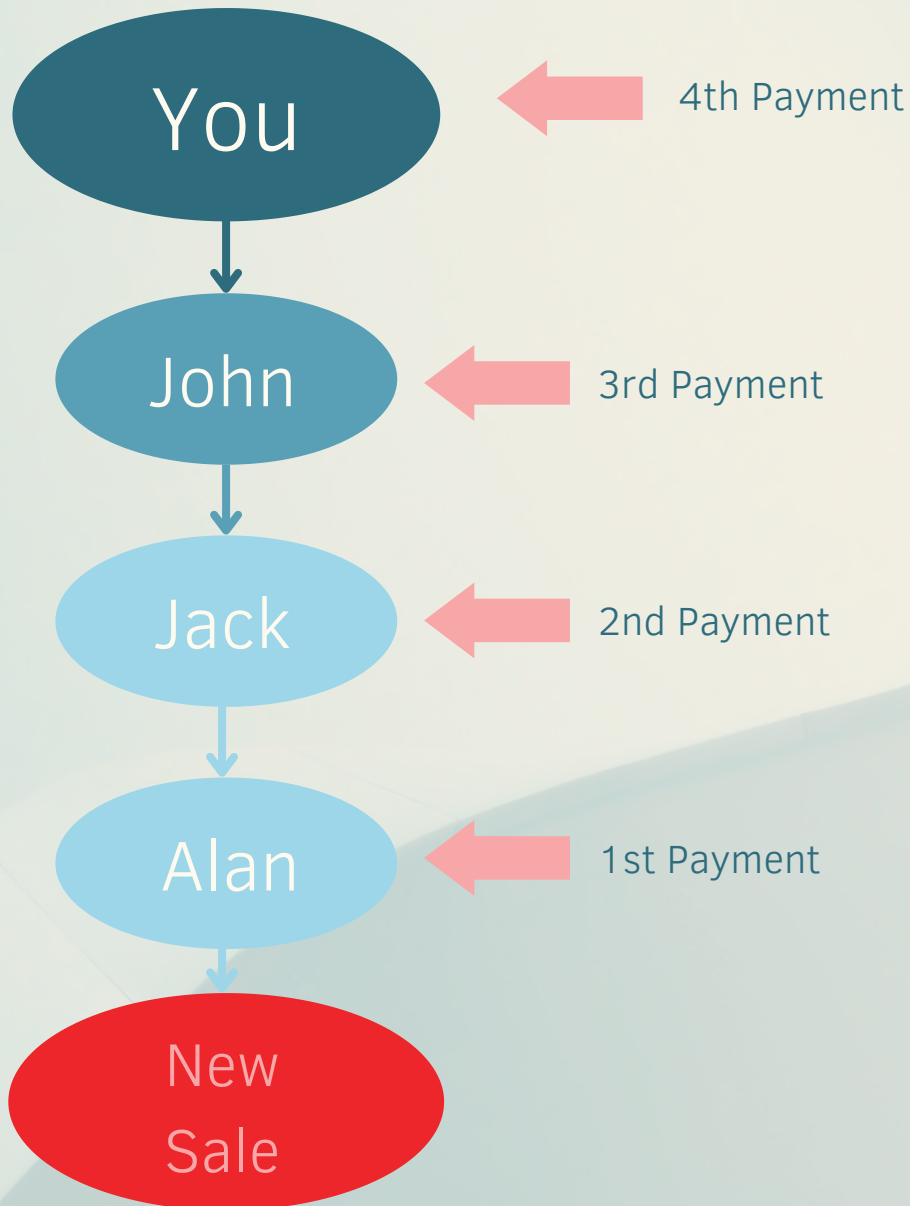
D0

- No direct sales made for more than 6 months  
= 50% of commissions (without Special Points)

FA

- No direct sales made for more than 1 year  
= No Commission Paid

# PAYMENT SYSTEM (8POINTS) ENAGIC :



ENAGIC pays from the bottom up.

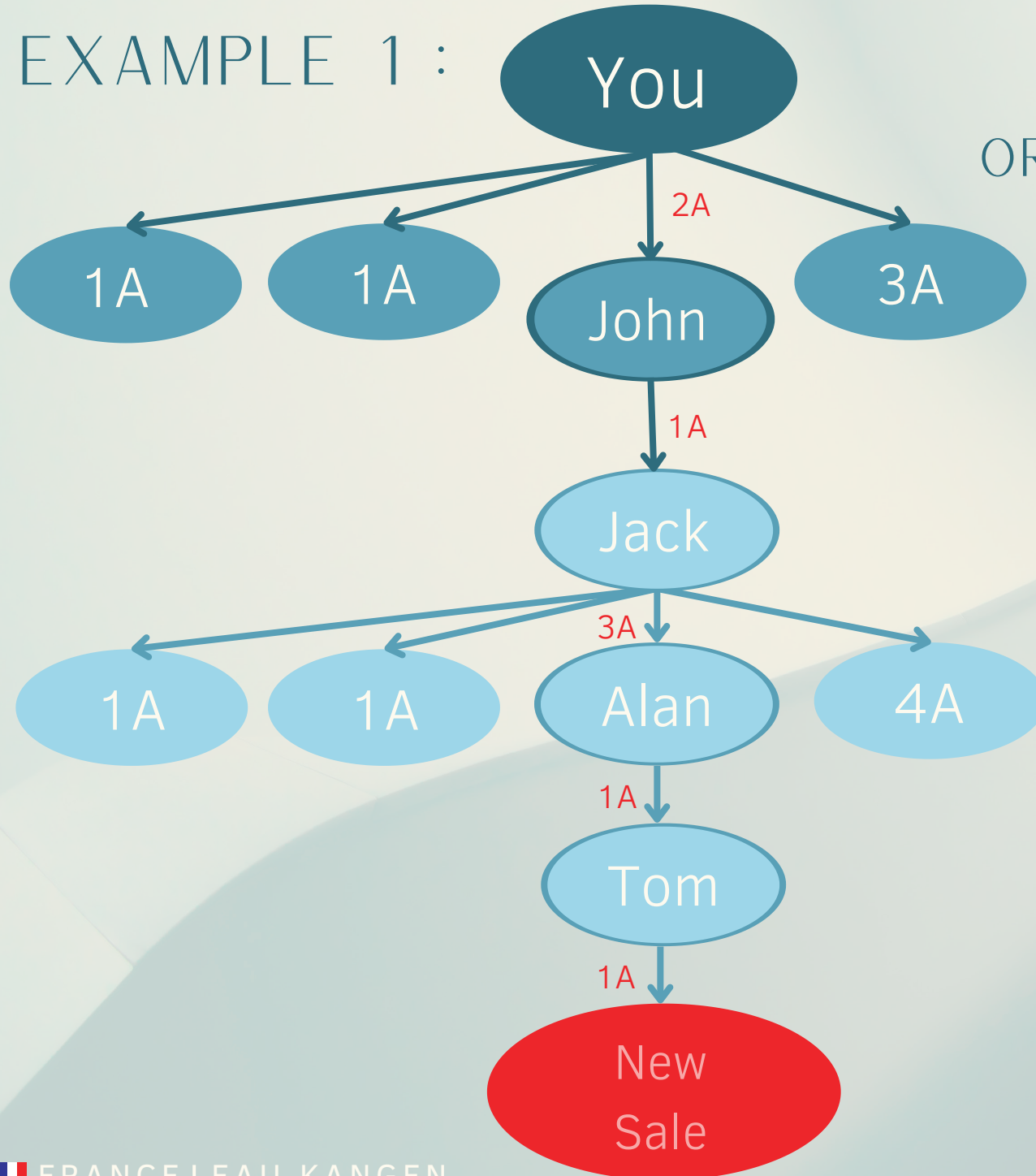
The person who made the direct sale is paid first.

The number of points that will be paid will depend on :

- On which line the sale takes place
- How many points are valid to pay when it's your turn to be paid.



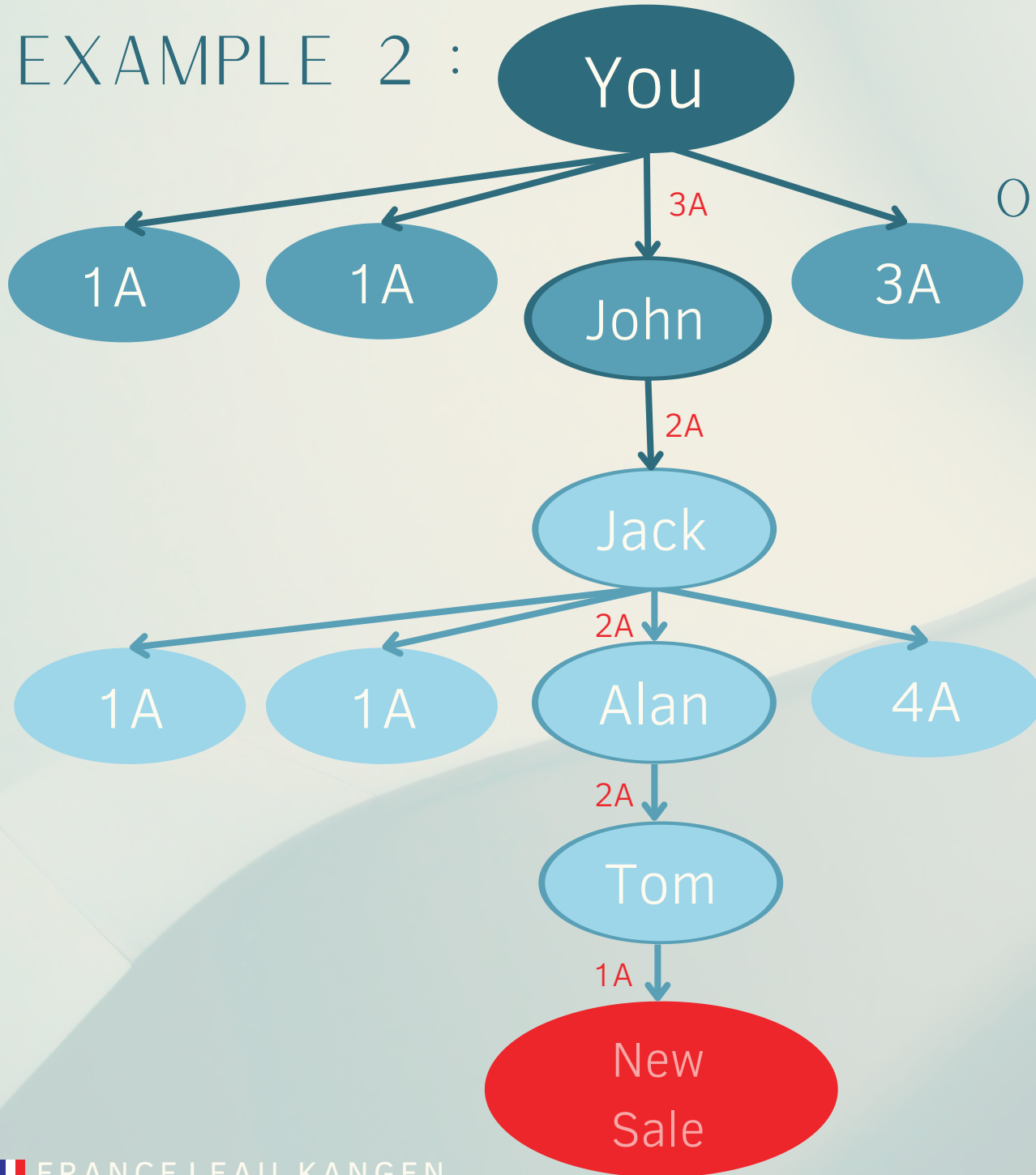
## EXAMPLE 1 :



## ORDER : DISTRIBUTION OF THE 8 POINTS

- 1 Points TOM = 285 €
- 1 Points ALAN = 285 €
- 3 Points JACK = 855 €
- 1 Points JOHN = 285 €
- 2 Points left out of 8 for YOU = 570 €

# EXAMPLE 2 :

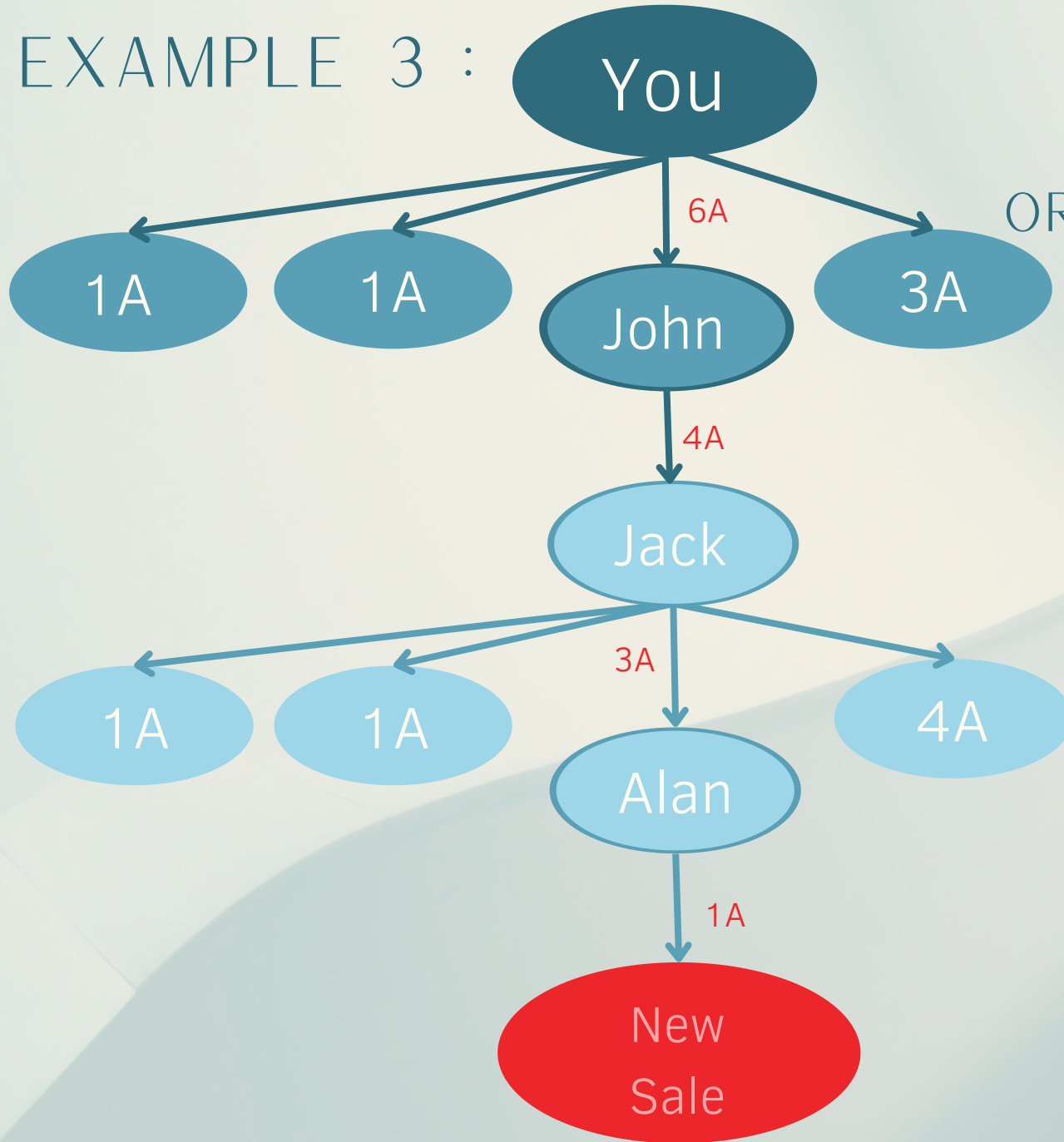


ORDER : DISTRIBUTION OF THE 8 POINTS

- 1 Points TOM = 285 €
- 2 Points ALAN = 570 €
- 2 Points JACK = 570 €
- 2 Points JOHN = 570 €
- 1 Points left out of 8 for YOU = 285 €



# EXAMPLE 3 :



ORDER : DISTRIBUTION OF THE 8 POINTS

- 1 Points ALAN = 285 €
- 3 Points JACK = 855 €
- 4 Points JOHN = 1 140 €
- 0 Points left out of 8 for YOU = 0 €

